

Aristotle University of Thessaloniki

Faculty of Law

Bachelor of Laws (LL.B.)

Course Syllabus

1. Course Information

- **Title:** Εμπορικό Δίκαιο: Ορολογία και Επισκόπηση
- **Code:** LLB39
- **ECTS:** 5
- **Hours per week:** 4
- **Academic Year:** 4th
- **Teaching Period:** Winter/Spring Semester
- **Mode of Delivery:** Face-to-Face
- **Language of Instruction/Assessment:** Greek
- **Course Type:** Elective

2. Course Description

This elective course introduces students to the fundamental concepts, institutions, and terminology of Greek commercial law. It focuses on the rules regarding the profession of merchant, the activities of commercial enterprises, commercial relations between individuals and businesses, commercial transactions, commercial litigation and other commercial matters. In addition, it analyses the general principles governing the various subbranches of commercial law, including competition law, commercial enterprise law, corporate law, negotiable instruments law, insurance law, maritime law, intellectual property law, and bankruptcy law. The course is designed to familiarise students with the dogmatic structure and doctrinal vocabulary of Greek commercial law, while also providing comparative references where appropriate. Particular emphasis is placed on the use of accurate legal terminology in both Greek and English, the practical functioning

of core institutions, and the interpretative methods used by Greek courts. The course is particularly suitable for students planning to continue with professional legal training or practice in Greece.

3. Keywords

General principles of commercial law, commercial enterprises, commercial relations, commercial transactions, commercial litigation, merchant

4. Learning Outcomes

Upon successful completion of this course, students will be able to:

1. **Recall** key principles and rules of Greek commercial law and correctly use the corresponding legal terminology, including fundamental concepts such as commercial enterprise, commercial relation, commercial transaction, commercial litigation, merchant (*Remembering*)
2. **Explain** the structure and functions of basic institutions of Greek commercial law, and interpret legal texts using appropriate methods of doctrinal and teleological reasoning. (*Understanding*)
3. **Apply** relevant rules and doctrines to hypothetical scenarios, using proper legal terminology and citation practices in both written and oral legal argumentation. (*Applying*)
4. **Analyse** complex legal problems by identifying key issues, distinguishing between competing arguments, and examining the coherence of legal reasoning in statutes, case law, and academic commentary. (*Analysing*)
5. **Compare** selected Greek commercial law concepts with their counterparts in other legal traditions, and assess their relevance in light of broader social, economic, and institutional contexts. (*Analysing/Evaluating*)

5. General Skills to Be Acquired

- Apply knowledge in practice
- Retrieve, analyse, and synthesise data and information

- Adapt to new situations
- Make decisions
- Work in an international context
- Work in an interdisciplinary team
- Generate new research ideas
- Appreciate diversity and multiculturalism
- Respect the natural environment
- Be critical and self-critical
- Advance free, creative, and causative thinking

6. Course Content (Topics)

1. **Introduction to the General Principles of Greek Commercial Law** – Overview of the Commercial Law Legislation, the notion of commercial law, the basic principles governing trade (principle of honesty, good faith principle, transparency principle, principle of equality, principle of foreseeability), and foundational concepts such as commercial enterprise, commercial relation, commercial transaction, commercial litigation, merchant.
2. **Commercial Transactions and Commercial Enterprise** – The concept of commercial transaction, the consequences of a commercial transaction, types of commercial enterprises, the legal consequences of being a merchant.
3. **Specific Commercial Contracts: Distribution, Commercial Agency, Service contracts** - Standardised contractual types and their characteristic features, terminology, and doctrinal distinctions in Greek law.
4. **Trade Registry and Registration Systems** – Importance, establishment procedures, amendment transactions, winding up transactions, information in registration systems.
5. **Introduction to Greek Company Law** – Basic principles of company law, main features of the types of company referred in the Greek legislation.
6. **Introduction to Greek Law of Negotiable Instruments** – Theory of Negotiable Instruments, main features of bill of exchange and bank check according to Greek law, fulfillment of legal obligation from a bill of exchange and a bank check.

7. **Introduction to Greek Competition Law** - The general clause of unfair competition - illegal “in stricto sensu” competitive acts, prohibited practices according to antitrust law.
8. **Introduction to Greek Insolvency Law & Corporate Restructuring** - Substantive and formal conditions of bankruptcy - consequences of bankruptcy - termination of bankruptcy.
9. **Introduction to Greek Intellectual Property Law** - Basic principles of Intellectual Property Law, legal nature - scope - function of intellectual property rights, content of intellectual property rights, acquisition - economic exploitation and limitations of intellectual property rights.
10. **Litigation and Commercial Law Dispute Resolution** - Overview of procedural principles, competent courts, and enforcement of commercial law claims through civil proceedings.

7. Teaching Methods

- Lectures.
- Case law workshops.
- Student presentations and structured debate.
- Guided reading and legal reasoning exercises.

8. Assessment Methods

Method	Weight	Description
Final Written Exam	70%	Essay-type and case-based questions
Mid-Term Assignment/Presentation	20%	Individual or group-based
Participation and Engagement	10%	Constructive attendance, preparedness, contribution

Note: A minimum final exam score of 50% is required to pass.

9. A. Ethics

Students are reminded that all submitted work must comply with the University's academic [integrity policy](#). Plagiarism or unauthorised collaboration will result in disciplinary measures.

B. Course Policies

- Attendance is strongly encouraged.
- All assignments must be submitted on time via the designated platform.
- Special accommodations will be made for students with documented learning or health needs in accordance with university policy.

10. Use of Information and Communication Technologies (ICT)

- **Use in Teaching:** (e.g. digital slides, audiovisual aids, interactive tools like Mentimeter)
- **Use in Communication:** (e.g. E-learning platform, Zoom/Google Meet for office hours)
- **Digital Resources:** (e.g. online legal databases, podcasts, video lectures)

11. Bibliography

- Books/ ebooks

Christofilou, A., & Moysidou, A. (2025). Greece. In *Encyclopaedia of International Commercial Litigation*. Wolters Kluwer.

<https://kluwerlawonline.com/api/Product/CitationPDFURL?file=Manuals\EI CLIT\EICLIT20190023.pdf>

Kotsirēs, L. E. ., & Kotsiri, E. L. . (2019). *Greek law on partnerships and corporations : (new legislation)* / (5nd ed.). Sakkoulas publications,.

Περάκης, Ε. Ε. (2023). *Γενικό μέρος εμπορικού δικαίου* / (3η έκδ.). Νομική Βιβλιοθήκη

Τριανταφυλλάκης, Γ. Δ. (2018). *Εισηγήσεις εμπορικού δικαίου* / (2 έκδ.). Νομική βιβλιοθήκη.

Ψυχογιάννης, Σ. Δ. (2018). *Εμπορικό δίκαιο: Γενικό μέρος, Δίκαιο εμπορικών συμβάσεων* / (3η εκδ.). Σάκκουλας.

- Databases

Sakkoulas on line	https://www.sakkoulas-online.gr/access/login/
Qualex	https://www.qualex.gr/el-GR/login

Westlaw UK Academic	https://law.auth.gr/en/subscription-to-electronic-databases-2/
HeinOnline Academic Core and Kluwer Law International Journal Library	https://law.auth.gr/en/subscription-to-electronic-databases-2/
Beck-online PREMIUM	https://law.auth.gr/en/subscription-to-electronic-databases-2/
O.U.P Oxford Public International Law	https://law.auth.gr/en/subscription-to-electronic-databases-2/
O.U.P Max Planck Encyclopedia of Comparative Constitutional Law	https://law.auth.gr/en/subscription-to-electronic-databases-2/
Dalloz.fr	https://law.auth.gr/en/subscription-to-electronic-databases-2/
JURIS Zusatzmodul Hochschulen, BGB Staudinger Online	https://law.auth.gr/en/subscription-to-electronic-databases-2/
Kluwer Law Online (30 journals)	https://law.auth.gr/en/subscription-to-electronic-databases-2/
IAReporter. Investment Arbitration Report	https://law.auth.gr/en/subscription-to-electronic-databases-2/
Cambridge Core (Law)	https://www.cambridge.org/core/browse-subjects/law
EBSCO	https://research.ebsco.com/c/quc7ji/search/advanced/filters?autocorrect=y&isDashboardExpanded=true
ProQuest Central	https://www.proquest.com/central/topicpaths/AbiGlobal_business/0?accountid=8359#0

Springer link	https://link.springer.com/
Taylor & Francis e-books	https://www.taylorfrancis.com/search?subject=SC LW
Taylor & Francis e-journals	https://www.tandfonline.com/subjects/law
The Making of Modern Law: Legal Treatises 1800-1926 (Gale)	https://go.gale.com/ps/start.do?p=MOML&u=arist &cookieConsent=true&analyticsOptout=false&at y=ip
Wiley online Library	https://onlinelibrary.wiley.com/action/showPublic ations?startPage=&ConceptID=85